

Message Text

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ACTION AF-06

INFO OCT-01 ISO-00 EB-07 AGR-10 /024 W

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P R 071510Z OCT 75

FM AMEMBASSY ACCRA

TO USDOC WASHDC PRIORITY

INFO SECSTATE WASHDC PRIORITY 9482

USIA WASHDC PRIORITY

AMEMBASSY LAGOS

UNCLAS ACCRA 6592

USIA FOR ICS/X; LAGOS FOR E/C SECTION (PARA 3, ABBOT/TAYLOR)

AND AGATT

E. O. 11652: N/A

TAGS: BEXP GH

SUBJ: THIRD GHANA INTERNATIONAL TRADE FAIR (CPF)

REFS: (A) USIA 17616 (B) FPATE 206609 (C) ACCRA 6397

(D) ACCRA 5705 (ALL NOTAL)

1. REQUEST PLANS FOR SUBJECT FAIR BE REDRAWN TO PROVIDE ADDITIONAL FIVE BOOTHS, FOR TOTAL OF 20, CUTTING INTO SPACE ALLOCATED FOR USIA BICENTENNIAL EXHIBIT. ALSO REQUEST SUCCESSFUL CONSTRUCTION BIDDER (REFTEL C) BE ASKED TO AMEND BID ACCORDINGLY.

2. REQUEST NECESSITATED BY FACT THAT PA'S AND CHECKS ALREADY RECEIVED FOR 17 BOOTHS. REFTEL B GAVE SUMMARY OF COLLECTIONS, BUT SINCE THEN WE HAVE RECEIVED FROM USDOC POUCH CONFIRMATIONS OF PA'S AND CHECKS FROM MCDONNELL-DOUGLAS (2 BOOTHS), VALCO (KAISER ALUMINUM)(2 BOOTHS), AND M AND M MARS CORP, (1 BOOTH).

3. WE HAVE FIRM RESERVATIONS FOR ONE BOOTH EACH, IF AVAILABLE, FROM FORD TRACTOR DIV., PANAM, AND NATIONAL ASSOCIATION OF ANIMAL BREEDERS, ALTHOUGH LAST-NAMED IS STALE RESERVATION. ALSO RESERVATION FROM RESEARCH RABBITRY AND WORM FARM (STATE 228750). ALTHOUGH PREVIOUS RESERVATIONS, WE ASSUME ABBOTT LABS/TAYLOR FREEZER (LAGOS 6145) IS OUT. POSSIBLES REMAIN INDUSTRIAL

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BOILER CO. (ACCRA 6231; STATE 232258), LAUHOFF GRAIN

(STATE 228750), AND SIGNODE CORP. (STATE 194210, PARA 3; LOCAL REPRESENTATIVE SAW E/C COUNSELOR SEPT 17 AND SAID RECOMMENDING PARTICIPATION TO HEAD OFFICE).

4. THUS, WE FORESEE NO DIFFICULTY FILLING TOTAL 20 BOOTHS. FURTHER, UNLESS WE SELL THE TWENTY AND THUS GENERATE ADDITIONAL FUNDS, WE WILL BE UNABLE TO RAISE SUFFICIENT FUNDS TO RENT SPACE FOR, PAY OUR SHARE OF CONSTRUCTION OF, AND PAY ONWARD SHIPPING FOR USIA-BUILT BICENTENNIAL EXHIBIT (REFTEL A). ACCORDINGLY, WE MUST PLAN TO CUT INTO SPACE PREVIOUSLY ALLOCATED TO USIA EXHIBIT FOR THE ADDITIONAL FIVE BOOTHS, LEAVING ABOUT TWO-THIRDS OF AREA ORIGINALLY PLANNED FOR USIA EXHIBIT. THIS COMPROMISE IS BEST WE CAN COME UP WITH.

5. FOR USIA: URGENTLY NEED INFO ON POSSIBLE MODIFICATIONS OF CENTERPIECE EXHIBIT AS REQUESTED REFTEL D TO MEET NEW SPACE LIMITATION.

6. PLEASE ADVISE.
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